

Integration Solutions

Your Professionally Outsourced Installation Services Partner

Highlights

- Single point of contact for all your installation projects
- Consistent, industry-standard installations across all your customer sites
- Channel-focused, services-only integrator
- Geographic coverage across the U.S., Puerto Rico and Canada
- One of the largest networks of skilled AV and VTC, cabling and networking technicians, fields engineers and programmers in the industry
- PMI PMP Project Managers on staff
- Basic end-user training services available
- Aesthetic approach to project implementations
- Private-labeled services allow you to represent NET's services as your own

Contact Us

To learn more about NET's AV Integration Solutions, contact a NET Sales Representative at 877.NET.5448 or visit www.nettechnology.com.

Turnkey Audio Visual System Integrations

Network Engineering Technologies (NET) is a premier outsourced integrator of audio visual (AV) and video teleconferencing (VTC) solutions for leading OEMs, distributors and resellers with more than 15 years of providing unparalleled video, voice and data collaboration and communication solutions across the U.S., Puerto Rico and Canada.

As a vendor-neutral, services-only partner to leading AV channels, NET provides highly skilled and experienced technicians, field engineers and programmers to install and configure your customers' AV and VTC systems from large venues to corporate boardrooms and more.

Companies turn to NET time and time again to alleviate the time, manpower and expense of building and operating a large-scale installation and services arm. From site surveys to system configuration, implementation, testing and training, NET provides quality end-to-end solutions that are both cost-effective and reliable.

BENEFITS

- Prebuilt U.S. and Canadian network of AV and VTC trained and certified technicians, field engineers and programmers allow you to expand your geographic reach for installations; never turn down an opportunity again due to not having presence in an area
- Save considerably on travel and lodging costs by utilizing NET's expansive and scalable network of AV and VTC trained and certified technicians and field engineers
- Complete vendor management – never a need to locate and qualify technicians, negotiate terms, conditions and pricing
- Stringent partner identification and qualification processes ensure the highest standards of customer satisfaction and quality workmanship are met on every project
- Ensure customer satisfaction through defined sign-in and off procedures and checklists; NET can also contact your customer on your behalf to administer a satisfaction survey at the completion of the project
- Avoid change management, cost overruns and schedule slippages with NET's proven project management methodology
- Aesthetic approach to all projects – NET will hide wires, microphones, cameras and other equipment to create a professional and seamless look
- As your single point of contact, NET works closely with both you and other vendors from general contractors, design consultants, interior decorators and more
- Utilize our secure, web-based project management portal to track installations, view site documents and create customized reports

SMART INSTALLATION SERVICES

NET offers a number of installation solutions, from hanging a plasma display to full-scale audio visual integration services including:

- Assembly and wiring of equipment racks; cable pulls and terminations
- Integration of display devices including plasmas/LCDs, projection systems, CRTs and more
- Video equipment and peripheral integration from digital whiteboards, video document cameras, VCRs, DVDs and scan converters
- Installation of audio system components including microphones and speakers
- Integration of AV room systems from control systems, lighting, acoustics and more
- Optional, a la carte installation solutions including wall reinforcement, lighting louver, A/C outlet and Ethernet cable installation services available



AV ROOM TYPES

NET provides turnkey integration services for your clients' VTC and complex AV rooms and facilities. Prepackaged as well as a la carte installation services are available. Rooms are typically classified as below:

Basic Room

The defined components of a Basic Room consist of the following: One (1) video conference codec, 1 camera, 1 auxiliary video input device (e.g., VCR, DVD, document scanner), 1 or 2 displays placed on a cart or furniture, 1 to 3 tabletop microphones.

Standard Room

The defined components of a Standard Room consist of the following: One (1) video conference codec, 1 camera, 1 auxiliary video input device (e.g. VCR, DVD, document scanner), 1 or 2 displays mounted on a wall, 1 to 3 tabletop microphones.

Standard-Plus Room

The defined components of a Standard-Plus Room consist of the following: One (1) video conference codec, 1 or 2 cameras, 1 or 2 auxiliary video input devices (e.g., VCR, DVD, document scanner), 1 or 2 displays mounted on a wall, 1 to 3 tabletop or ceiling microphones.

Advanced Room

The defined components of an Advanced Room consist of the following: One (1) video conference codec, 1 or 2 cameras, 1 or 2 auxiliary video input devices (e.g., VCR, DVD, document scanner), 1 or 2 displays, 1 to 3 tabletop or ceiling microphones. Video inputs managed by external switcher. A Crestron/AMX controls the codec, matrix switcher, cameras, displays and auxiliary devices.

Advanced-Plus Room

The defined components of an Advanced-Plus Room consist of the following: One (1) video conference codec, up to 3 cameras, up to 3 auxiliary video input devices (e.g., VCR, DVD, document scanner), 1 or 2 displays, 1 to 3 tabletop or ceiling microphones. Video inputs managed by external switcher. Audio inputs/outputs managed by external audio mixer. A Crestron/AMX controls the codec, video matrix switcher, audio mixer, cameras, displays and auxiliary devices.

Custom Room

The defined components of a Custom Room consist of the following: Multiple video conference codecs, multiple cameras, multiple auxiliary video input devices (e.g., VCR, DVD, document scanner), multiple displays, multiple tabletop or ceiling microphones. Video inputs managed by external switcher. Audio inputs/outputs managed by external audio mixer. A Crestron/AMX controls the codec, video matrix switcher, audio mixer, cameras, displays and auxiliary devices. Crestron/AMX may also control environmental such as lighting and window coverings.

Installations Overview

Site Surveys

NET can provide a site survey customized to your customers' needs, or can utilize your preexisting survey templates. During the site survey, NET can document dimensions of the room, desired location of equipment, available conduits, room materials, color, lighting, sound issues and more. Following the survey, NET will review, document and provide recommendations on its findings to you and/or your customer.

Project Management

Our project managers provide a single point of contact throughout your project's life cycle. NET provides complete scope definition, project reviews, risk mitigation activities and resource management and coordination.

Installation

NET provides world-class installation of peripherals, custom display devices as well as the assembly and connection of all product components.

Testing

Upon completion of an installation, NET provides functional system testing to ensure the immediate use and optimal performance of your customers' collaboration system.

Training

End-user training includes walkthrough instruction on system use and operation as well as presentation and troubleshooting tips. NET can also work with you to create customizable programs from train the trainer to administrator training programs. Following training, final site documentation including as-built drawings and manuals are handed off to the customer.

VantageSM Portal

With NET's secure, web-based portal you receive real-time access into your project's status. View project schedules, site surveys, pictures and other site documentation.

